## **Goal Management - Supervisor**

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### **Goal Management: Performance and Development**

The Goal Management module allows Supervisors to manage the Performance and Development Goals of their Employees throughout the year.

**Regarding Performance**, the performance goals set during the Performance Review may change due to a change of situation or professional context (example: the end or start of a project).

- Goal Management <u>during the Performance Review Campaign</u>: Via the form (Drop down menu > My Forms).
- Goal Management <u>outside the Performance Review Campaign</u>: Via the Goal Management module (Drop down menu > Goals) for the Performance Goals plan throughout the year.





**Regarding Development**, the Development functionality allows to fill in development actions for Employees :

Individual Development Plan: annual plan linked to the Annual Performance Review Form. It is accessible and modifiable by both Employees and Supervisors. This development plan lists the development actions planned for the year.

Any change during the year by the Supervisor must be discussed with the Employee. This discussion is essential for setting or modifying the goals (specific, measurable, attainable, relevant and time-bound).



The Employee can consult their goals via the Goal Management module. They ensure that they are correctly entered and remind their Supervisor if necessary.

During the Performance Review Campaign, they self-assess the achievement of their goals for the current year.



## 2 Creation of Goals : the SMART method

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When creating new goals, you can use the goal creation aid to follow the SMART model.

S Specific Goals should be cleaned define what you direct, organize, coord

**Goals should be clear** and indicate what you expect. **Be specific** and define what you are going to do. **Use action verbs**, such as direct, organize, coordinate, lead, develop, plan, etc.

Mesurable

If you can't quantify it, you can't manage it. Choose goals with measurable progress and set concrete criteria by which you can measure success.

A Achievable

The goals must be within your reach. If the goals you set are far beyond your ability, you cannot commit to them. The goals must be a big enough effort for you to believe that you can achieve them and that it requires a real commitment on your part.

Realistic

**Goals should be relevant.** Make sure that each goal is consistent with your other goals and aligns with the goals of the company, your Supervisor or your department.

T Time-bound

**Set a timeframe for the goal.** Choosing a deadline for your goal clearly defines the target to be reached. Without a time limit, there is no incentive to get started.

## **3** Goal Management in ColasWay

As a Supervisor, you can view the goals set for your Employees throughout the year.

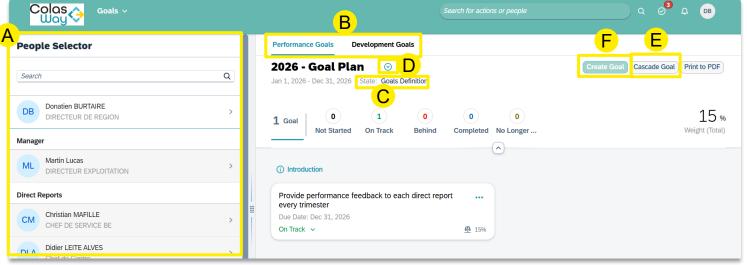
You can add, edit, cascade and delete goals on the current year's Goal Plan only. Any modification will trigger an e-mail notification to the employee.

During the Performance Review campaign, the permissions will be adapted according to the stage of the form. For example, in the Preparation and Face-to-face review steps, you will be able to add goals for the current and upcoming year, while in Employee Signature step, you will not be able to change anything.



As the Goal Management module is linked to the Performance Review, any modifications in the Goal Plan will be visible in the Performance Review form and vice versa.





## A People Selector

From this option it is possible to select the Goal Plan of an Employee.

- For a Supervisor, their Direct Reports are listed on the left in the People Selector.
- For HR, it is possible to search by the Employee's name using the Search bar on the left.
- Employees cannot access the contents of their Supervisor's Goal Plan.



## **B** Switching from Performance to Development Goals

It is possible to switch between Performance Goal and Development Goal by clicking on the dedicated tab on top of the page.





## C State of the Goal Plan



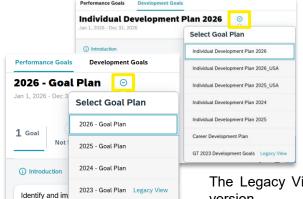
The State of the goal plan can be seen below the Goal Plan name. It mirrors the Goal Plan stage (which remains constant outside the Annual Performance Review campaign and changes during the campaign based on the Employee form step).

This state is only visible for the Performance Goals.





## D Select Goal Plan



Select Goal Plan: you can open other Goal Plans through the arrow icon next to the Goal Plan name. Only the last 3 Goal Plans are available in locked mode. Indeed, you can only act upon Performance Goals of the current year. The current year's Goal Plan will be locked after the Performance Review Campaign.

The Legacy View concerns Goal Plans that have not been upgraded to the newest version.

## E Cascade Goal

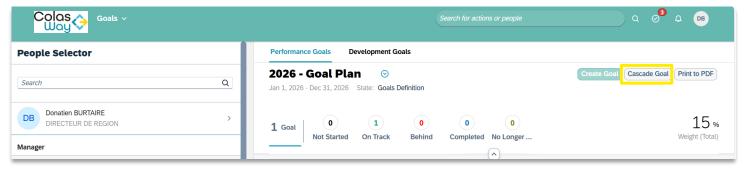
2022 - Goal Plan Legacy View

2021 - Goal Plan Legacy View

order fulfillmen

Due Date: Dec 3
On Track

A Supervisor can cascade on or several of their goals that has been assigned to them to their Employees. Only Performance Goals can be cascaded.



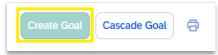
Once the goals have been cascaded, they will become new personal goals for the Employee(s) who have received them.

This feature allows the same goal to be assigned to several Direct Reports at the same time.

- 1- Select the goal you want to cascade.
- 2- Select the Direct Report(s) on which you want to cascade the goal.
- 3- Edit the Goal if necessary.
- 4- Click on Cascade.



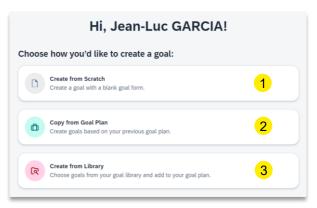
## F Create Goal

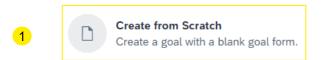


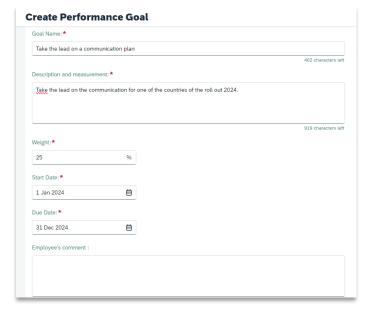
Click on Create Goal to create a new goal for yourself or for a Direct Report (if you are in the Employee's Goal Plan).

3 options are available and will be detailed on the following pages of the documents.

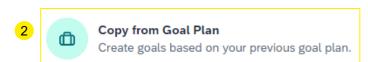
Once the goals are created, they are visible as tiles (a goal per tile).





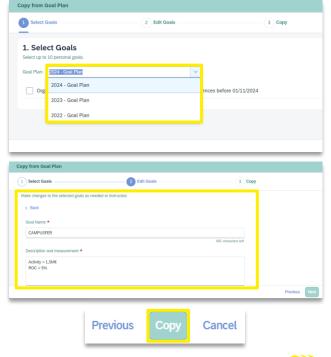


Fill in the various fields.



3 goal plans can be consulted (goal plans for years N, N-1 and N-2). The Supervisor can position himself on one of the employee's goal plans and retrieve goals already set in previous years to copy them into the goal plan for the current or next year.

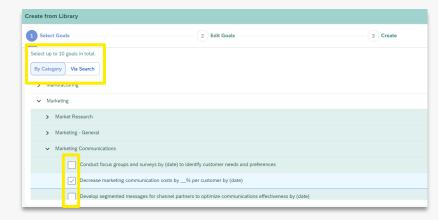
This feature allows the Supervisor to add goals to the employee without having to create a new one that is identical.







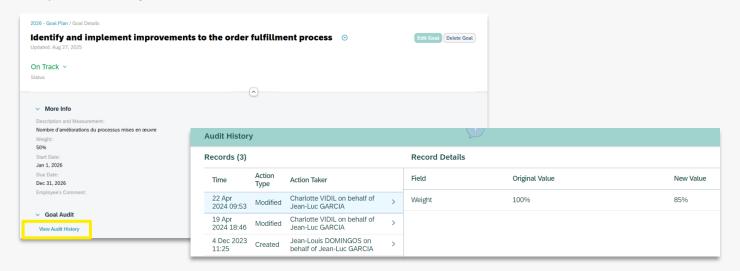
A goal can be selected from the goal library. Once a goal is selected (either by Category or by Search), it can be edited to be more personalized.



## 4 Goal Details

The detailed view of the development goal allows to view the description, the weight, the comments and the dates of the goal. It also shows the history of the actions performed for that goal (creation, modification) in the View Audit History tab.

Simply click on the goal to view its details.



## 5 Act on a Goal

It is possible to Edit or Delete a goal.

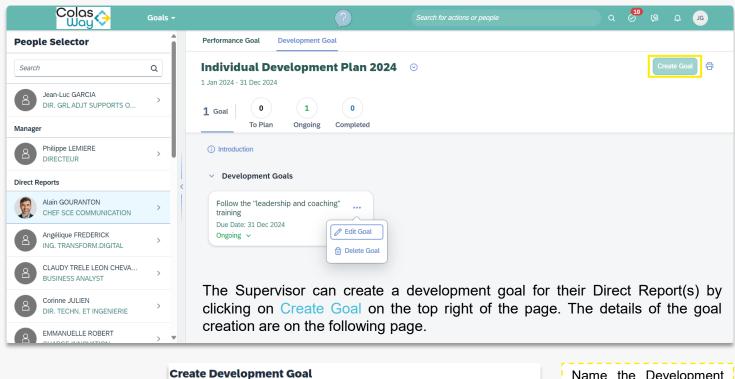
It is possible to delete several goals at the same time or to delete a goal individually.

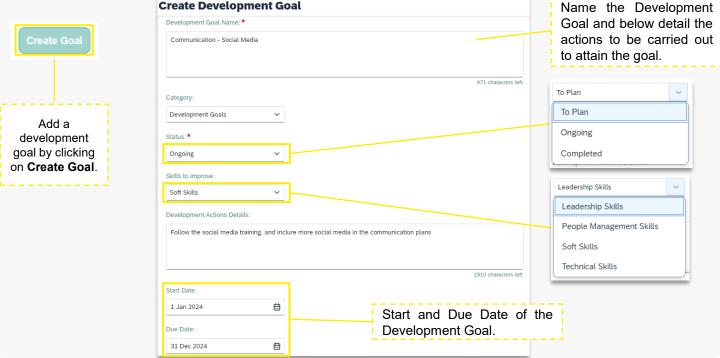




# 6 Individual Development Plan

The Individual Development Plan is an annual plan linked to the Annual Performance Review Form. It can be accessed and modified by Employee and Supervisor. This development plan lists the development or training actions planned for the year.







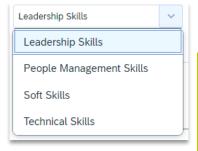
## 7 Focus on skills to improve

### Leadership Skills

- Ability to motivate and unite others towards a common goal and bring out the best in each person in the service of that goal.
- · Mix of charisma and natural authority.
- Not necessarily linked to daily tasks or company hierarchy.

### People Management Skills

- Day-to-day management with a sense of hierarchy.
- Involves listening to employees, setting objectives, having a relationship with some degree of proximity.
- Ensures personal and team objectives are met.
- Support in the employee's day-to-day tasks.



### Soft Skills

- Behavioral competencies related to interpersonal skills/ behavioral know-how.
- Examples: creativity, flexibility, curiosity, active listening...).

### **Technical Skills**

- Knowledge or ability related to a precise task in a specific field, linked to technical know-how.
- Examples: certifications, mastering Excel, driving a tractor-trailer, mastering a sales technique, a work methodology...



## First Performance Review Campaign

### **Include Employee Goals**



If this is the Employee's first Performance Review Campaign, the Objectives for the previous year must be included by the Supervisor as follows:

#### Step 1



As the Supervisor, you enter the goals of your employees in ColasWay via the Goal Management module. You can do this at any time of the year without waiting for the Performance Review campaign to start.

As a reminder, the Goal Management module is linked to the Performance Review, so any additions or modifications to the goal plans will be reflected in the Performance Review form and vice versa.

#### Step 2



The Employee can **consult his goals via the Goal Management module**. He ensures that they are correctly entered and reminds his Supervisor if necessary.

During the Performance Review Campaign, they self-assess the achievement of their goals for the past year.



## 9 Calculating the evaluation in the Performance Review Form



The goals are one of the components of the final score given in the Performance Review. The system calculates the score according to the weighting of each goal and the weighting of each of the main parts of the Performance Review being assessed (competencies, goals and management & leadership). The final score is given by the Supervisor who can draw on the indicative score calculated by the system.

